



## Open Innovation – Companies Working With Inventors

Nolan Sagebiel

Mr. Nolan Sagebiel, Director of Business Development at Minigrip Inc., Division of Illinois Tool Works (ITW), is our speaker for July 2011 and will speak on Open Innovation – Companies Working With Inventors. Mr. Sagebiel will discuss the concept of open innovation and how companies are changing their views on working with outside inventors, with specific examples of companies who are soliciting outside ideas. He will also describe the Minigrip Operation in Seguin, TX and its parent company, ITW. In addition, Mr. Sagebiel will discuss Minigrip's search for new products from independent inventors and the criteria and process for working at Minigrip.

Minigrip, located in Seguin, TX, is a worldwide leader in the manufacture and sales of reclosable plastic bags for industrial packaging, medical and institutional food service markets. ITW manufactures a wide range of products including: transportation related components; fasteners, fluids and polymers; truck remanufacturing and related parts and service; and steel, plastic and paper products.

Mr. Sagebiel has extensive experience in business development, financial and sales management. He holds a BBA in Marketing from the University of Houston. For more information about Minigrip, visit [www.minigripbrands.com](http://www.minigripbrands.com).

Also, please take this opportunity to pay your annual dues (\$25/\$95 Corporate), thanks!

**Wednesday, July 13, 2011**

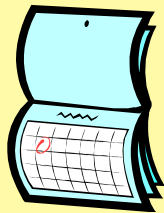
**5:30-6:30 Networking 6:30-8:00 PM - Presentation**

**San Antonio Technology Center**

**3463 Magic Drive**

(North of I-410 Between Callaghan and Fredericksburg Roads)

**Public Invited**



**Special Thanks For:**

**Refreshments Provided by Marx Design**

Alamo Inventors, a Special Interest Group (SIG) of Technology Connexus Association, is a non-profit organization made up of local area engineers, business people, professionals, students, faculty and people from all walks of life. Anyone interested in inventing and/or business and product development is welcome to attend and become a member.

For more information visit:

**[www.alamoinventors.org](http://www.alamoinventors.org)**

